



## Horticulture Nursery Sales Associate

**If you love plants and like to work in a positive team environment, then please submit your application.**

**Specimen Trees Wholesale Nurseries Ltd.** BC, Canada. We are a leading grower of trees and ornamental nursery stock in Western Canada on over 250 acres. We are a family-based nursery that has been in business for over 50 years. We are known for producing high quality plant material and providing excellent customer service. We work closely with all aspects of the horticultural trade in Canada and the US, but primarily with Landscapers, Retail Garden Centers and Re-Wholesalers. Our management and staff work closely together to assure the most positive environment for our customers.

### We are looking for someone who:

Has Excellent plant knowledge of trees, shrubs and perennials, with Sales experience and/or sales training.

Has a positive personality

Likes the challenge of a fast-paced environment Is self-motivated and results driven

Likes to deal with people in a sales environment

Has strong computer and smart phone skills

Is proficient in excel and word

Is organized and has an attention to detail

Must be able to handle multiple priorities and meet deadlines

Has basic knowledge of the Nursery/Retail Garden Centre industry

Works well in a productive team environment

### Qualifications:

Diploma in Horticulture or equivalent experience in the horticultural trade

At least 1 year of sales experience

At least 1 year of Customer Service experience

Good computer skills.

Able to create sales literature using available email and other social applications.

Fluent in spoken and written English

Must be able work in an outdoor environment when called for (Rain or Shine)

Must be able to lift up to 50lbs

Follow and adhere to all safety procedures

**Responsibilities:**

- \* Take all general in-coming sales calls and respond to all requests including going out into the nursery to check stock and take photographs of product if required
- \* Provide professional, accurate quotations in a timely manner
  
- \* Have good sales follow-up skills, as well as build positive relationships with customers and suppliers
- \* Initiate sales
- \* Source and purchase plant material when needed from other suppliers
- \* Work with sales team on sales initiatives
- \* Create sales literature for emailing
- \* Help customers on the phone, as well as help walk-in customers in Landscape Pick-up yard.
- \* Work closely with dispatch and project management team, as well as AP/AR and Management to assure excellent business relations.
- \* Help keep inventory accurate

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Job Type: Full-time, Permanent

Wage based on work experience. Extended Benefits available.