

*Sidhu & Sons Nursery Ltd. is a nursery wholesaler and propagator with over 600 acres for growing premium quality plants in the moderate weather of the Fraser Valley. We produce high-quality broadleaf evergreens, conifers, deciduous shrubs, trees and perennials, including blueberry plants for fruit production.*

We are expanding our team in Mission and actively seek a full-time **Sales Representative**.

### **What you'll do**

- Build relationships with new and established customers to ensure a high level of customer satisfaction through excellent sales service.
- Source new sales opportunities through cold calls as well as researching accounts to identify new opportunities.
- Handle all aspects of customer inquiries.
- Receive and enter orders.
- Some travel is required, specifically for trade shows and to visit customers, as well as regular visits to Sidhu & Sons Nursery sites to examine orders and inventory.
- Work with customers to determine their preferences and recommend the appropriate products to address their needs.

### **Who you are**

You have exceptional plant knowledge that comes from previous experience in horticultural sales, including experience with wholesale customers in the nursery and landscape industry. You have a Class 5 driver's license.

You are also:

- highly organized with strong communication skills, both verbal and written,
- proficient in Microsoft Word, Excel, Outlook and PowerPoint (knowledge of GrowPoint is an asset)
- able to handle multiple tasks and prioritize accordingly, and
- willing to continuously learn about different plants and industry trends.

The ideal candidate has some flexibility with hours due to volume changes during peak and non-peak periods. Regular hours are 8am to 430pm, Monday to Friday.

Please submit your resume to: [hr@sidhunursery.com](mailto:hr@sidhunursery.com)

*We thank all applicants for their interest however only those selected for an interview will be contacted.*

*At Sidhu & Sons Nursery, from start to finish, all of our plants are grown using the latest production methods on-site in our state-of-the-art tissue culture lab and propagation house. We are committed to supplying our customers with quality plants in large volumes and at fair prices, and guarantee quality in quantity! Find out more about us at: [www.sidhunursery.com](http://www.sidhunursery.com)*